



**FOR IMMEDIATE RELEASE**

**EHR Pioneers and Former Competitors Come Together to Improve Population Health and Reduce Costs**

**Irving, Texas** – December 16, 2014 - Lightbeam Health Solutions, LLC, a leader in end-to-end population health management, announced today a strategic capital investment from Glen Tullman and Lee Shapiro, the former CEO and President, respectively, of Allscripts Healthcare Solutions.

This agreement may surprise a few people. Pat Cline, CEO of Lightbeam, and Tullman share a well-known history as competitors. Cline founded and served as President of NextGen Healthcare, while Tullman served as CEO of Allscripts. These two leading providers in the ambulatory electronic health record (EHR) industry pitted Cline and Tullman in head-to-head competition for many years. That competition eventually led to a mutual respect for each other's work and vision for healthcare, which fueled a relationship that now brings these former competitors together to lead the next revolution in healthcare: creating the industry standard for leveraging analytic insights.

Tullman now serves as CEO of Livongo Health. Along with long-time business partner Lee Shapiro, Managing Director of 7wire Ventures, Tullman works with companies in the healthcare space that disrupt the status quo. Tullman and Shapiro acknowledged a newly opened door for 7wire portfolio companies to collaborate with Lightbeam to drive meaningful change across the healthcare landscape.

"Healthcare is rapidly becoming consumer focused. To satisfy the new needs and demands of today's health consumer, physicians, healthcare providers and the hospitals they practice in need to have the right information at the right time" said Tullman. "This means replacing mountains of data with best-in-class analytics that provide actionable information that can be used to improve patient care and simultaneously lower costs. Lightbeam combines impressive analytics with a unique consumer focus to create a new visibility for providers and patients. Lee and I are excited to support this market-changing innovation by investing both our capital and our time."

"Looking back, competing with Allscripts was a valuable experience for our organizations, and as it turns out, for us as leaders. That competition helped create a foundation for this partnership," Cline shared, expressing his perspective on the partnership. "At Lightbeam, our vision is to facilitate change, not just in achieving better care, but in improving the health and lives of people. To do that, we created a platform enabling valuable insights for physicians and other providers of care. After all, when it comes to health, they are closest to their patients. In getting to know Glen, it was clear that we share in a vision for facilitating better health."

**About Lightbeam Health Solutions**

Experience visibility with Lightbeam Health...empowering the right data to the right people at the right time at a lower cost. The Lightbeam platform is an analytics breakthrough for healthcare providers, their patients, and payers. It securely automates the aggregation of



multi-source data, applies quality measures, and visualizes near-real-time insights. It's unique because improved patient outcomes are real and measurable. It's unique because it's a living outcome of our understanding of the challenges providers and payers face, complimented by our passion for analytics. Healthcare is changing. And the change isn't just about transitioning to a value-based environment. It's about leading the transformation of a culture. We at Lightbeam believe deeply in the transformational nature of the work we are doing to support those aspiring to lead.

For more information or to connect with us, visit [www.lightbeamhealth.com](http://www.lightbeamhealth.com) or [LinkedIn](#).

Media Contact:

Mary Grace Fisher, Dodge Communications, 678-585-1063  
[mfisher@dodgecommunications.com](mailto:mfisher@dodgecommunications.com)

Paul Bergeson, Lightbeam Health Solutions, 972-831-7270  
[pbergeson@lightbeamhealth.com](mailto:pbergeson@lightbeamhealth.com)

###